



## Sales Executive for Aqua Therapy Cosmetics Trading LLC

Aqua Therapy is looking for a Sales Executive to join our team, based in Dubai, UAE.

***Are you a Self-Motivator who is full of energy, trendy and passionate about a healthy life style? If you are a confident and energetic multitasker who likes to work result oriented, takes initiative and finds it easy to manage complexity – then this job opportunity is just about right for you! Join the Aqua Therapy team now!***

***You can grow with us - Aqua Therapy is a fast growing successful cosmetic brand. We believe in our unique High - end health care skin products. We represent a major market with potential for significant growth in the United Arab Emirates.***

***You can be you – Aqua Therapy offers quite a few benefits. You can arrange your workspace, arrange your time and take full responsibility of the clients on the condition that the agreed targets are met.***

### Job description

***Purpose of the role*** - To generate new business and develop new clients, maintain the current client base and increase revenue through existing client.

***Responsibilities of the post holder*** - The main responsibility of our Sales Executive is to help customers find the products that meet their needs. Job duties involve to suggest and present our product line as well as to explain and demonstrate the same to potential and existing clients. You will work towards sales targets, build customer relations through follow-up calls and mailings, recruit new customers and handle door-to-door sales.

- Grow and develop existing clients and generate new business.
- Play an integral role in new business pitches and be responsible for the effective on-boarding of new clients.
- Achieve and exceed sales targets.
- Conduct customer presentations and details sales/project proposals.
- Ensure accurate compilation and reporting of operational and financial information about the clients.
- Ensure all customer visits, opportunities and any other client information are updated and shared with the Management.
- Undertake a variety of market research activities.
- Identify and qualify potential clients.
- Able to spot opportunities within the beauty market.

### Skills and Experience

- No specific sales experience required if the candidate is a natural seller and networker.
- It is beneficial to have a vast network of Hotels, Spa's, Beauty Salons, Pharmacies, Department Stores, and other Retailers.
- The successful candidate is passionate about a healthy life style and has a strong interest in beauty matters.
- He/she knows how cosmetics products can positively impact the health, beauty and wellbeing of each potential client.
- Interpersonal, communication and presentation skills.
- Ability to influence conversations positively.
- Clear English speaking and writing, additional language will be much appreciated.
- Driving license and own car.

**Aqua Therapy Cosmetics Trading L.L.C**

Dubai Marine Beach Resort & Spa, Jumeirah One Dubai, UAE

Tel: (+971) 4 3048801 | Fax: (+971) 4 4203391 P.O.Box: 487282

E-mail | [info@aquatherapyuae.com](mailto:info@aquatherapyuae.com) Website | [www.aquatherapyuae.com](http://www.aquatherapyuae.com)

# AQUA THERAPY

COSMETICS TRADING L.L.C



## We Offer

- Competitive salary and commission structure; medical insurance and visa.
- Challenging environment and support, helping you reach your highest potential.
- Opportunity to travel in the Middle East.

## About Aqua Therapy

Aqua Therapy - Natural Dead Sea products from the lowest point on the earth.

We have one message - When nature meets luxury, when body unites with the soul.

Providing the world with the best possible skin care products suitable for all members of the family with a wide range of face, body, bath and hair care products, while guaranteeing our products to be formulated with premium natural quality components developed by modern cosmetic technology, serving the needs of our customers of today and tomorrow.

Our products are manufactured in Jordan near the Dead Sea, according to strict international quality standards. Our vision is to provide a high-quality range of boutique nature-based products that revive the skin and revitalize the soul.

For more information about Aqua Therapy please visit our websites: [www.aquatherapyuae.com](http://www.aquatherapyuae.com) and [www.aquadeadsea.com](http://www.aquadeadsea.com).

If you are passionate about a healthy life style and feel ready to work in a fascinating and growing market -then apply now!

Please send your application including cover letter, CV and desired salary to [hr@aquatherapyuae.com](mailto:hr@aquatherapyuae.com). Incomplete applications will not be considered. The position is to start as soon as possible. Due to a number of applications, we regret to inform only successful candidates. You will be contacted for interview.